# Forcepoint

## CHANGE TO OUR SHIPPING INCOTERMS – PHYSICAL HW SHIPMENTS FROM IRELAND

## **OVERVIEW**

We currently export all HW appliance orders from Cork in the Republic of Ireland for your location.

The current incoterm used for all shipments is DDP (Delivered Duty Paid). This means all charges including duties & taxes are being returned to Ireland for payment. No request is made to yourselves for the payment of duties & taxes at point of entry into your respective country.

We are now amending this procedure whereby the incoterm will change to DAP (Delivery At Place). This will mean all charges except for duties & taxes at point of entry will be returned to Ireland.

The Importer of Record (SHIP TO Party) will be liable for the duties & taxes. The taxes are fully reclaimable by the IOR upon resell to the end user in their respective country. Duties (where applicable) will have to be paid in full and are non-refundable.

#### **REASON FOR THIS CHANGE**

Forcepoint are not in a position to reclaim the taxes back in your respective countries for these imports. We are paying fees which should be paid by the customer and reclaimed via the relevant national tax return scheme.

The change also aligns with our standard terms & conditions outlined on our contracts.

### **PROCESS CHANGE**

There will be no change from a carrier standpoint. All traffic will continue to travel via DHL Express or Crane Logistics.

There will now be a requirement for you to set up payment terms with each of these carriers to pay duties & taxes.

Alternatively, you can utilize your own chosen customs broker for the custom clearance whom you can pay the said charges to directly build on a current relationship. \*\*NOTICE\*\* - Any fees involved will have to paid by the distributor to the chosen broker.

Once the clearance is completed either by DHL Express/Crane Logistics goods will be delivered by them. Alternatively, once the customs clearance is received from the chosen broker the goods will be delivered by DHL Express/Crane Logistics.

No storage fees or auxiliary charges from delayed customs clearance will be accepted by DHL Express or Crane Logistics on our behalf without written approval from either Kevin Campbell or myself in Forcepoint.

## **ADDITIONAL NOTES**

There will be no revision or adjustment to our Shipping & Handling fees with this change. Duties & Taxes have never been included in this fee from Forcepoint.

There will be no change to EVAL, RMA or FOC shipments. These will continue to travel DDP until further notice.

The majority of our appliances and components fall under three HTS codes if you wish to check duty rates into your country

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Any questions, comments or concerns please feel free to contact me  $\underline{simon.bradshaw@forcepoint.com}$ 

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